

«Customer Information File»

Full customer data, consolidated in a single information environment, enabling 360° Customer View

Solution Presentation



Customer Information File

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	? Help ⑦ About ① Sign Out ♀ Help ⑧ About ① Sign Out ♀ Help ⑧ About ○ Sign ○
Available products	Customer Information File (CIF) solution consolidates in a single window environment the detailed customer profile, thus enabling the bank employee 360° Customer View	



Customer Information File

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Desktop CRM - Customer Cards		
Customers Data Showcases + Juridical customers Physical customers Customer groups		ب
	The Bank employee initiates the work with the customer file either a physical person or juridical person	
6		



The list of customers information files

BS		We	lcom	e to l	DeVis	sion Front	t Solu	tion			😮 Help 🕧 About 🛛 Sign Out 🔍
DOGROUP ant Business Solutions		1	Release 1.0).59 Build 18	57 Current	date 18.05.2018 Use	r Artiom Dicov	/			EN Language - Skin -
Desktop CRM	- Customer Cards										
Customers - Data Show	/cases 🔻										Bank employee gets access to list o
Physical customer	rs										clients CIFs each lien of which display the main information on eac customer, including the CIF statu
Add											(open, blocked, closed)
								Number of open	External		
Personal Code	Full.name	Action	Client	Branch	Pecidency	the ABS	start date	2 class	number	Status card	Subdivisions
1 inn40						Y		0	841392	Сущность по продукту создана СМ	
2 inn50		When the custon	ner ap	plies to	o the	Y		0	841438	Сущность по продукту создана СМ	
3 PIN1		Rank the Rank e	mnlov		rchos	Y		0)	Сущность по продукту создана СМ	
4 PIN5		Dalik, the Dalik e	ripioy	ee seal	ICHES	Y		0	841494	Сущность по продукту создана СМ	
5 CLIENT_B		him in the list	of cus	stomer	s, or	Y		0)	Сущность по продукту создана СМ	
6 inn90		registers a new	CIF. i	n case	e the	N			841637	Сущность по продукту создана СМ	
7 inn31			, .	Dople		N			841354	Сущность по продукту создана СМ	
8 sdfddd		customer is new i	to the	BALIK		N			841608	Сущность по продукту создана СМ	
9 внучка						Y		0	841618	Сущность по продукту создана СМ	
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11 200100200100			3U9PT4	F845	Ν	Y		0)	Сущность по продукту создана СМ	
12 TEST11			3U9PU8	F845		N			841872	Сущность по продукту создана СМ	
13 inn16		@	DV2779	F845	Y	N				Сущность по продукту создана СМ	
14 inn25		j 🚱	3U9PE4	F845	Y	N			841292	Сущность по продукту создана СМ	
15 TEST6		· · · · · · · · · · · · · · · · · · ·	3U9PF8	F845	Y	N			841332	Сущность по продукту создана СМ	
16 inn41		2 2	3U9PGX	F845	Y	N			841393	Сущность по продукту создана СМ	
17 Inn43		े भ	309PH1	F845	Y	N			841397	Сущность по продукту создана СМ	
10 TECTIE			309P04	F845	Ť	N			041052	Сущность по продукту создана СМ	
19 1E3115			DV2777	E945	v	N			041032	Одиность по продукту создана СМ	
20 IIII2 21 TEST7			31 I9PE9	E845	Y	Y		0	1	Сущность по продукту создана СМ	
22 TEST8		2000 - 2000 8000 - 2000	3U9PEA	F845	Y	N		0	841334	Сущность по продукту создана СМ	
23 inn88			3U9PMX	F845	N	N			841609	Сущность по продукту создана СМ	
24 CLIENT H			3U9PNK	F845	Y	N			841632	Сущность по продукту создана СМ	
25 inn34		č č	3U9PFW	F845	Y	N			841356	Сущность по продукту создана СМ	
26 096200100200		ä	3U9PXP	F845	Y	N			841997	Сущность по продукту создана СМ	
27 TEST19		ě.	3U9PY8	F845		N			842016	Сущность по продукту создана СМ	
28 TEST20		ð	3U9PY7	F845		N			842015	Сущность по продукту создана СМ	
20 11111		() ()	3U9PYB	F845	Y	N			842019	Сущность по продукту создана СМ	



Customer search

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	? Help
Desktop CRM - Customer Cards		
Customers 👻 Data Showcases 👻		
Customer search		· · · · · · · · · · · · · · · · · · ·
Customer search Personal Code I23 First name Demo Date of birth Cance Customer Cance Customer Cance Customer Cance Customer Cance Customer	Bank employee searches the customer by his main attributes, like customer personal ID code, Full name, Date of birth	



Customer search – New customer registration

BS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	کا کی کھی کہ
Desktop CRM - Customer Cards Customers + Data Showcases +		
Customer search		
Personal Code 123 First name Customer Last name Demo Date of birth		
Cancel 🖓 Cancel		
Selected customer Branch F845 F845 F845 F407 F845 F407 F407 F407 F407 F407	Client's name Date of birth Personal C 08.02.2018 2001123456 21.03.2018 2001123 09829123601 21.03.2018 123456789 06.09.1958 20050020212 20040361231	ode CIF status Customer card is open Customer card is open 54 Customer card is open Client card is closed 31 Customer card is open 40 Customer card is open
	Customer search result displays the list of clie which data matches the search criteria for e of the attributes. If the search finds no results, the Bank emplo can register a new customer in the system.	ents ach iyee



New customer registration

	Welcome to DeVision Front Solution	😯 Help 🕧 About 🕠 Sign Out 🧲
Front Business Solutions	Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	🚟 EN Language 👻 Skin 👻
Doskton CRM - Customer Cards		-
Customers + Data Showcases +		
* Residency * Last name	Address type Registration address	
* First name Patronymic	СММ_CUSTOMERS_CHECK.0001] Клиент с таким фискальным номером уже существует	
* Personal Code 200100200100 Country of Residence Не выбран		,
* Sex * Family status * ID document	Block Apartment A	
* Date of birth * Document Series	Image: State of the state o	
* Document number * Date of issue	exists in the system, the respective error message pops up.	
* Validity * Place of birth	* Mobile phone * Mobile phone Home phone * Mobile phone	
* Nationality Ocupation	vork pnone E-mail	
_	Save Cancel	



New customer registration

EDC	Welcome to DeVision Front Solution	😯 Help 🛛 Dout 🔲 Sign Out 🧲
Front Business Solutions	Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	EN Language - Skin -
Deskton CDM - Customer Cards		· · · · · · · · · · · · · · · · · · ·
Customers + Data Showrases +		
✓ General data	✓ Address	
* Last name Demo	* Country Moldova	
* First name Customer	Index	
Patronymic	* Region MUN. CHISINAU	
* Personal Code 123	* Locality Chisinau	
Country of Residence Moldova	* Street Cuza Voda	
* Sex Male V	* Building № 15	
* Family status Married	Block	
* ID document LD card	Apartment	
* Document Series A		
* Document number 48796247		
* Date of issue 4/28/2013		
* Issued by IS 'CRIS REGISTRU'	Contacts	
* Validity 5/1/2023	Home phone	
* Place of birth Chisinau	Work phone	
Nationality Moldova	E-mail	
Ocupation		
	To register a new customer, the	
·	Bank's employee should fill in all the	
Save 🗸	Gancel data required	



Registering new customer in Core Banking System

FBSGROUP Welcome to DeVision Front Solution Front Business Solutions Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	? Help ⑦ About ◎ Sign Out ♀ Skin →
Desktop CRM - Customer Cards Customers • Data Showcases •	
V Customer information Full name Demo Customer Birth date 5/9/1997 Document type Document type Document type Document type Nationality Moldova Vork experience (years) Viber Business relationship start date Document number Document number 95148747 Document number 95148747 Public role Not hold (not held for the last 12 * WhatsApp democustomer Skype Sex Male Issue date 5/17/2013 Validity 5/17/2023 Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Cuz	
Customer Presents Additional Profiles Person Rates Groups Letter of attorney Important Dates Customer Files Addresses Communications Working Info Upon the success View - Important Dates Customer Files Addresses Communications Working Info Will display the " Type of attorney Proxy person Number Begin date End date Notary His CIF. Maccount management Customer Wife Demo 32548 10.05.2018 17.05.2019 Besides, when runs the proceed customer registrees	essful registration of a new customer, the system "Customer Information" screen to further work on registering a new CIF, the system automatically dure to verify all the fields, mandatory for new ration in CBS, are filled in.
Indicators Measures Printing information Alertis View - Detach Alert type Notification date Alert text CUSTOMER_REQU 10.05.2018 10:45: 123 Demo Customer Customer required attributes-<0rvectreo> <pog занятий="" клиента="">. Клиент не зарегистрирован в AEC. Orcyrctreyor все обязательные атрибуты клиента для регистрации в AEC. In case not all the required fields are filled in, the Banking System is not opened. Attribute "Regist ABS" in the upper area of CIF inherits the value system reflects the notification about attributes m registration in CBS. Post completing all the ma required, the CIF is registered in Core Banking System</pog>	ne CIF in Core tration in the missing for CIF andatory data em.



Registering new customer – FATCA criteria verification

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov					
Desktop CRM - Customer Cards Customers • Data Showcases • Image: Contract of the state	•< <mobile phone="">>. Attention! The client actions, according to the procedures of when new CIF is being registered in the system, the data entered are being automatically validated f FATCA criteria and/or presence in "blacklist".</mobile>	PHelp ② About ③ Sign Out Sign Qut Sign Qut Si				
	FATCA criteria and/or presence in "blacklist". If the automated check has detected at least one the criteria, a respective message is displayed on t screen.	of he				



Registering new customer – FATCA criteria verification

FBS GROUP	Welcome t Release 1.0.59 Bu	O DeVision Front S uid 1857 Current date 18.05.2018 User Artio	olution ^{m Dicov}	Help	🕧 About 🚺 Sign Out 🔤
Desktop CRM - Customer Cards Customers + Data Showcases +					
✓ Customer information Full name Familia Imea Personal Code 987456158 Client class Physical person Status Client card is blocked Business relationship start date Residency Resident Country Moldova Sex Male Family status Unmarried Address by residence Moldova,loc.calarasi,str.cuza,bl ✓ Customer Ynew a construction	Birth date 5/2/2001 Birth place Chisinau Document type Birth certificat Nationality Moldova Document series a Document number 149523647 Issue date 5/1/2018 Issued by registru The "FATCA criteria value "Yes" and th blocked until the procedures are und	e Pla work experience a" attribute inherits the he CIF is automatically respective actions and lertaken.	cation level Ocupation ace of work Position nce (years) Public role son relative TCA criteria Registration in the ABS Y	Mobile phone Home phone Work phone E-mail Viber WhatsApp Kisk group Letter of attorney Her Registration in ABS	
Type of communication Mobile phone Home Phone Work phone EMAIL EMAIL	Value of the communication type (5479) Alerts Familia Imea , FATCA criterion-<<Мобильный телефон> lia Imea Customer required attributes-<Отчество> <Род з	The contact person Familia Imea >. Внимание! Клиент попадает под критерии канятий клиента> . Клиент не зарегистрирова	Ргімату type of the contact	Notification to undertake actions in conformance w internal procedures is reg "Alerts" tab. согласно процедурам Знай Своего Клиента рибуты клиента для регистрации в АБС.	Comment the respective ith the Bank's jistered in the



Work with Customer Information File – Data actualization

Front	EBSGROUP Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov							😮 Help	D 🕧 About	🚺 Sign Out 🔤				
	esktop CRM Istomers - Data Show Physical customer View - + & 123 Personal Code 1 123	- Customer Cards Cases	Action	Client number 3U908R nysical custo ose custome inting contra- story activit	Branch code F845 er card acts y	Residency Y	date 18.05.2018 Use Registration flag in the ABS Y	Relationship start date	Number of open accounts 2 class 0 regist pears 5 emp	External customer number 842395 :ering in the ployee	Status card Customer card is open a new customer, its list of CIFs. initiates the work	Su	bdivisions La	anguage - Skin -
								with t review custor	he Cus vs / ec mer da	stomer lits / ad	Information File and ctualizes the detailed			



Customer data actualization – Letters of attorney & Indicators

EDC	😯 Help 🕜 About 🚺 Sign Out		
Front Business Solutions	👯 EN Language 🗸 Skin 🗟		
Deckton CRM - Customer Cards			
Customer Cards			
Customer information			
Full name Demo Customer	Birth date 5/9/1997 43 Education le	Well Mobile phone 7964582147	
Client class Physical nerson	Birth place Chismau Occupat	Home phone 3/32299/214	
Status Customer card is open	Nationality Moldova Posi	tion Manager E-mail demo@customer.com	
Business relationship start date	Document series A Work experience (ve	ars) Viher democustomer	
Residency Resident	Document number 95148747 Public	role Not hold (not held for the last 12 WhatsApp democustomer	
Country Moldova	Issue date 5/17/2013 🖄 Public person relation	tive No V Skype	
Sex Male	Issued by IS 'CRIS REGISTRU' FATCA crite	eria Her Risk group	
Family status Married	Validity 5/17/2023	Letter of attorney Da	T
Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/	Actual address Moldova,loc.Chisinau,str.Dacia,bl.17/	Registration in the ABS Y Registration in ABS	
Customer III Presents III Additional 🥰 Profile	s 🎝 Person 🕉 Rates 🏹 FATCA 🔗 Groups		
Letter of attorney Important Dates Customer Files Addr	resses Communications Working Info		
View - 🛖 🚮 Detach			
Type of attorney Pro	oxy person Number Begin date End date	Notary Description of authorization	
🕨 🧪 🗶 Account management 🔹 Customer Wife Demo	▼ 32548 10.05.2018 17.05.2019		
	Bank employee reviews LETTERS OF		
	ATTOPNEY for performing contain		
	ATTORNEY TO performing certain		
	operations. In needed, employee can		
	edit existing or add new letters of		
Indicators Measures Printing information Alerts	attornov		
View - 4 🐼 🏹 Detach	attorney.		
		Date of planned Date of actual	
Indicator type	Planned value	indicator Actual value indicator Indicator	details
Average monting turnover on accounts	V IS,001 – S0,000 lei	10.05.2018 45000	
Purpose of cash transactions			
/ 🗙 Type of transactions on accounts	▼ Credits	10.05.2018	
Bank employe	ee reviews, edits,		
undates as su	pploments the list		
updates of su			
of customer IN	NDICATORS		



Customer data actualization – Important dates & Actions

FBSGROUP Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 18.05.2018 User Artion Dicov	(?) Help (() About (() Sign Out () ₩FN Language - Skin -
Desktop CRM - Customer Cards Customers + Data Showcases +	
V Customer information Birth date [5/9/1997 Birth date [5/9/1997 Education level Moble phone [2964592:147] Personal Code 133 Birth place (Distinuu) Document type [Dic did / OK Demo SR. Place of vok Demo SR.	
Indicators Printing information Alerts View 	state



Customer data actualization – Electronic dossier & Customer questionnaire

EBS REALE Welcome to DeVision Front Solution	💡 Help 🕧 About 🕕 Sign Out 🧲
Front Business Solutions Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	₩EN Language - Skin -
Desktop CRM - Customer Cards	
Customers + Data Showcases +	
✓ Customer information	
Full name Demo Customer Birth date 5/9/1997 Birth date Full customer Mobile phone 7964582147	
Personal Code 123 Birth place Chisinau Occupation Employee Home phone 3/32299/214 Client class Physical nerson Document type TD card Place of work Demo SRL Work phone	
Status Customer card is open Nationality Moldova Position Manager E-mail demo@customer.com	
Business relationship start date Document series A Work experience (years) Viber democustomer	
Residency Resident Document number 95148747 Public role Not hold (not held for the last 12 V WhatsApp democustomer	
Country Moldova Issue date 5/17/2013 🖏 Public person relative No 🔻 Skype	
Sex Male Issued by IS 'CRIS REGISTRU' FATCA criteria Her Risk group	
Family status Married Validity 5/17/2023	
Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Dacia,bl.17/ Registration in the ABS Y Registration in ABS	
Customer Depents Additional of Profiles Rates Additional for Person To Rates	
Letter of attorney Important Dates Customer Files Addresses Communications Working Info	
Working with files	
№ Fail name Hie extension Description file Hie Content Type Date of start Expiration date Date of download 177225916 signature_scan.gif gif Подпись клиента Подпись 10.05.2018 10.05.2018	
The Bank employee reviews or updates the customer	
ELECTRONIC DOSSIER, supplementing it with necessary	
documents such as scan copies of ID card signature	
Indicators Measures Printing information Alerts Sample, applications, agreements; for legal entities – scans	
of statutory documents, certificates etc.	
Bark selection criteria [Convenient hearth Jarstinns	
Bank information sources [Recommendations V	
The Bank employee registers customer	
responses regarding his criteria and	
responses regarding his criteria and	
preferences when choosing the Bank	
172.19.0.21:8080/devision/faces/desktopNew:isessionid=377ce4cce5570be6ff3229bf2862#	



Customer data actualization – Addresses & Notifications

FBSGROUP Welcome to DeVision Front Solution Front Business Solutions Release 1.0.59 Build 1857	? Help ⑦ About ⑧ Sign Out Sign Out Skin →
Desktop CRM - Customer Cards Customers + Data Showcases +	
✓ Customer information Full name Demo Customer Birth date 5/9/1997 Image: Education level Mobile phone 7964582147 Home phone 37322997214 Home phone 37322997214 Home phone 37322997214 Work phone E-mail demo@customer.com Business relationship start date Image: Document series A Work experience (years) Work experience (years) Residency Resident Document series A Public role Notiol (not held for the last 12 v) WhatsApp democustomer Skype <	
Customer Important Dates Additional Profiles Person % Rates FATCA @ Groups Letter of attorney Important Dates Customer Files Addresses Communications Working Info View Important Dates Country District Locality Street Building No Address type Country District Locality Street Building Index Address Comments Address type Country District Locality Street Building Index Address Comments Address type Country District Locality Customer To Index Address Comments Address Moldova MUN. CHISINAU Chisinau Custo 12 Index Index Index Index Address, Actual Address, Actual Address, Actual Address, Actual Address, Actual Address, Address for Correspondence Correspondence	
Vew Detach	



Customer data actualization – Communication channels

FBSGROUP Release 1.0.59 Build 1857 Current date 18.05.2018 User Artiom Dicov	Help 🕧 About 🚺 Sign Out 🤤
Desktop CRM - Customer Cards Customers - Data Showcases -	-
✓ Customer information Full name Demo Customer Birth date 5/9/1997 Education level ✓ Mobile phone 7964582147 Personal Code 123 Birth place Chisinau Ocupation Employee ✓ Home phone 37322997214 Client class Physical person Document type ID card Place of work Demo SRL Work phone Status Customer card is open Nationality Modova Position Manager E-mail demo@customer.com Business relationship start date Document number 95148747 Public role Nobile (not heid for the last 1? WhatsApp democustomer Country Moldova Issue date 5/17/2013 Public role Nobile role Skype Letter of attorney Jaa V Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Moldova,loc.Chisinau,st	
Customer Presents Additional Profiles Preson Rates Groups Letter of atomey Important Dates Customer Files Addresses Communications Working Info View - Important Dates Customer files Addresses Communications Working Info View - Important Dates Customer files Addresses Communication Working Info View - Important Dates Customer files Addresses Communication type The contact presso Contact View - Important Dates 7964582147 Important Dates Comment Comment View + Mobile phone 7964582147 Important Demo Customer Important Demo Custo	
Indicators Measures Printing information Alerts View Image: Comparison of the second	



Customer data actualization – Job Information (for physical customers)

FBSGROUP Welcome to DeVision Front Solution	Help () About () Sign Out
Front Business Solutions	
Desktop CRM - Customer Cards	
Customers 🗸 Data Showcases 🗸	
✓ Customer information	_
Full name Demo Customer Birth date 5/9/1997 🖏 Education level 🔽 Mobile phone 7964582147	
Personal Code 123 Birth place Chisinau Ocupation Employee Home phone 37322997214	
Client class [Physical person Document type ID card Place of work Demo SRL Work phone Work phone	
Status Customer card is open Nationality Moldova Position Manager E-mail demo@customer.com	
Business relationship start date O Document series A Work experience (years) Viber democustomer	
Residency Resident Document number /95148747 Public role Not hold (not held for the last 12 WhatsApp / democustomer	
Country (Moldova Issue date)5/17/2013 to Public person readive into Skype	
Sex Male Super Dy 15 Club Reads RU RU RUS Reads RU RU RUS Reads RU RU RUS RUS RUS RUS RUS RUS RUS RUS R	
Palinity Status (Planteu Valiuty 3/1/2023 - Control attorney (<u>Ha</u> ·	
Address by residence Moldova, loc. Chisinau, str. Cuza Voda, bl. 15/ Actual address Moldova, loc. Chisinau, str. Dacia, bl. 17/ Registration in the ABS Y Registration in ABS	
🖌 Customer 🕕 Presents 🗉 Additional 🖓 Profiles 🖓 Person 🖏 Rates 🖓 Groups	
Letter of attorney Important Dates Customer Files Addresses Communications Working Info	
Job Position Job's details Address Employment date Date of dismissal Employment type Primary job Org. type of activity Org. and legal for	
🔪 🤾 🛠 Demo SRL Manager 14.05.2014 08.05.2017 Full employmer 🔍 🗌 Commerce 👻 Societate cu Raspunde	
24.05.2017 Full employm • Information Technolog • Societate cu Raspunde	
The Bank employee reviews or updates	
the information about customer current	
and providus ich positions (only for	
Indicators Measures Printing information Alerts	
View - 🔹 🐑 physical customers)	
Autorage menthly turgener ag account 1 to 01 50 000 loi	
Average month of accounts 10,000 m 10,000 m	
* Purpose of cash transactions Receiving income (salaries, dividends, etc.) 10.05.2018 Оплата комунальных плате	
Image: Type of transactions on accounts Credits 10.05.2018	
Return	



Customer data actualization – Licenses & Counterparties (for legal entities)

Desktop CRM - Customer Cards Customers - Data Showcases - Customer information Full name [Illes Marin Valeriu Field of activity Field of activity Type of activity Revenues Client class Physical with the right of legal Revenues Revenues Letter of attorney Her of thorme Matinistator Administator	Skin 🗸
Desktop CRM - Customer Cards Customers - Data Showcase - Customer information Full name Legal form Intreprinderi Individuala Periodicity of activity Mobile phone Big Field of activity Individuala Periodicity of activity Mobile phone Image: Short name GT Mugurel Type of activity Incl.seasonal Telex IDN0 123456 Type of ownership Vacruara co6creenhocts Company size E-mail Client class Physical with the right of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney Her VataSApp	•
Description Customers • Data Showcases • Customer information Full name [Iles Marin Valeriu Legal form [Intreprinderi Individuala Field of activity [Industry • Short name [CT Mugure] Type of activity [Industry IDNO 123456 Type of ownership Vacturear co6ctae+Hocts Client dass Physical with the right of legal Authorized capital Risk level Status Customer card is open Revenues Letter of attorney Her Residency [Desident] Administrator	-
Customers • Data showcases • Customer information Full name [Iles Marin Valeriu Legal form [Intreprinderi Individuala Field of activity [Industry • Mobile phone • Short name [GT Mugurel Type of activity [Industry • IDNO 123456 Type of ownership Частная собственность • Client dass [Physical with he right of legal • Authorized capital Reselform: [Broident • Administrator • Reselform: [Broident • Administrator •	-
V Customer information Full name Iles Marin Valeriu Legal form Intreprinderi Individuala Periodicity of activity Mobile phone Image: Short name GT Mugurel Field of activity Industry Nr employees Work phone Short name GT Mugurel Type of activity Type of activity Incl.seasonal Telex IDNO 123456 Type of ownership Yacmaa co6creaenhoccrь Company size E-mail Client dass Physical with height of legal Authorized catal Risk level Viber Status Customer card is open Revenues Letter of attorney Herr WhatsApp Residency Periodicity Administrator Y FATCA criteria Herr Skone	
Full name Illes Marin Valeriu Legal form Intreprinderi Individuala Periodicity of activity Mobile phone Image: Short name Field of activity Industry Nr employees Work phone Short name GT Mugurel Type of activity Image: Short name Telex IDNO 123456 Type of ownership VacTHAR CoSCTBEHHOCTS Company size Telex Client dass Physical with heright of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney Herr WhatsAp	
Field of activity Industry Nr employees Work phone Short name GT Mugurel Type of activity Industry Incl.seasonal Telex IDNO 123456 Type of ownership Vacrinar co6cresenhocrs Company size E-mail Client dass Physical with heright of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney Herr WhatsAp Residency Pesident Administrator V FACA criterial Herr Skone	
Short name GT Mugurel Type of activity [Прочие Производства Incl.seasonal Telex IDNO 123456 Type of ownership Частная собственность Company size E-mail Client dass Physical with the right of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney WhatsAp Besidency Pacident Administrator TACA criteria Her Skono	
IDNO 123456 Type of ownership Yatrhaß coortaenhouts Company size E-mail Client dass Physical with the right of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney Her WhatsApp Residency Resident Administrator Y FATCA criteria Her Skona	
Client dass Physical with the right of legal Authorized capital Risk level Viber Status Customer card is open Revenues Letter of attorney Her WhatsApp Residency Residency Residency FATCA criteria Her Skona	
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Business relationship start date	
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🖉 Customer 🔟 Presents 🗉 Additional 🛷 Profiles 🚓 Persons % Rates 🖓 FATCA 📎 Groups	
Litter or attorney Important Dates Customer Files Addresses Communications Licenses / Certificates Signatures	
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Certificate type Series Nº Date of issue Expiration Date ISSUERDY Place of registration Comments	
The Bank employee reviews or updates	
the data about sustamor LICENSES &	
the data about customer licenses &	
CERTIFICATES (<i>only for legal entities</i>)	
Indicators Measures Correspondents Checkbooks Printing information Alerts	
View - 💠 🚮 Detach	
BIC Code Account Screening Contemporation and Contractionate Residency Descended Residency Contractionation Contractionation and Screening Screening Contractionation and Screening Screen	
The Bank employee reviews, updates, supplements the	
information about sustamor main COUNTERDARTIES	
miormation about customer main COUNTERPARTIES	
(only for legal entities)	



Customer data actualization – Signatures & Cheque-books (for legal entities)

	Welcome to DeVision	on Front Solution	🕜 Help 🛛 About 🕠 Sign Out 🔍
F D D G R O U P Front Business Solutions	Release 1.0.59 Build 1857 Current dat	te 21.05.2018 User Artiom Dicov	🔚 EN Language 🗸 Skin 🗟
			-
Desktop CRM - Customer Cards			
Customers Data Showcases			
Sustomer information			
Full name Ilies Marin Valeriu	Legal form Intreprinderi Individuala	Periodicity of activity Mobile phone	
æ	Field of activity Industry	Nr employees Work phone	
Short name GT Mugurel	Туре of activity Прочие Производства	Incl.seasonal Telex	
IDNO 123456	Type of ownership Частная собственность	Company size E-mail	
Client class Physical with the right of legal	Authorized capital	Risk level Viber	
Status Customer card is open	Revenues	Letter of attorney Her WhatsApp	
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Country of residence Moldova	Chief accountant	Accounts other banks	
Business relationship start date	tive beneficiary does not exist No		
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Customer	Rates FATCA	Groups	
Letter of attorney Important Dates Customer Files Addresses	Communications Licenses / Certificates Signatures		
🕂 🛃 Detach			_
Account Signature type	Right to sign person		
Prist signature	Customer Demo	The Bank employee reviews or updates	
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И Расчетная на зарпл		25 Active V	
	The Bank employee re	eviews undates supplements the	
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	information about	CHEQUE-BOOKS provided to	
	customer (<i>only for lead</i>	al entities)	
	Return		



Customer data actualization – Presents & Gifts

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov	⊘ Help 🕜 About 💽 Sign Out 🤤
Desktop CRM - Customer Cards Customers + Data Showcases +		
✓ Customer information Full name Demo Customer Birth Personal Code 123 Birth Client class Physical person Document Status Customer card is open Nation Business relationship start date Image: Customer card Document status Residency Resident Document nu Country Moldova Issue Sex Male Issue Family status Married Va Address by residence Moldova.loc.Chisinau.str.Cuza Voda.bl.15/ Acc	Jate 5/9/1997 S Education level Ocupation Employee Ocupation Employee Place of work Demo SRL Position Manager E-mail demo@customer.com Viber demo@customer Viber democustomer Skype Skype FATCA criteria Her Skype Letter of attorney Letter of attorney	
Customer Presents Additional Profiles Presents Letter of attorney Important Dates Customer Files Addresses Communication View Important Dates Customer Files Addresses Communication View Important Dates Proxy nerson Proxy nerson X Account management Important Dates The Bank employ information ab offered to custor	son % Rates FATCA S Groups unications Working Info vee reviews or updates the but PRESENTS and GIFTS mer	
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Customer data actualization – Presents & Gifts

FBSGROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov	😮 Help 🕧 About 🚺 Sign Out 으
Pront Business Solutions		
Customers	s Present's description Дисконтная карта за лояльность и длительный отношения	Comments
	The Bank employee reviews or updates the information about PRESENTS and GIFTS offered to customer	



Customer data actualization – Additional information

FBSGROUP Welcome to DeVision Front Solution Front Business Solutions Release 1.0.59 Build 1857	? Help () About () Sign Out Constant of the second seco
Desktop CRM - Customer Cards Customers - Data Showcases -	
Full name Demo Customer Birth date 5/9/1997 Education level Mobile phone 7964582147 Personal Code 123 Birth place Chisinau Ocupation Employee Home phone 37322997214	-
Client class Physical person Document type ID card Place of work Demo SRL Work phone Status Customer card is open Nationality Moldova Position Manager E-mail demo@customer.com Business relationship start date Document series A Work experience (years) Viber democustomer Residency Resident Document number 95148747 Public role Not hold (not held for the last 1: V WhatsApp democustomer	
Country Moldova Issue date 5/17/2013 Public person relative No Skype Sex Male Issued by IS 'CRIS REGISTRU' FATCA criteria Risk group Family status Married Validity 5/17/2023 Letter of attorney Ja	
Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Dacia,bl.17/ Registration in the ABS Y Registration in ABS Customer Presents Additional Profiles Person Rates Groups Letter of attorney Important Dates Customer File Communications Working Info	
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Customer data actualization – Additional information

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Desktop CRM - Customer Cards Customers ▼ Data Showcases ▼ ✓ ✓ View ▼ ▲ Image: Comparison of the comparison o	Additional information	Add. information value HeT 100000	Comments	
		The Bank employee registers any additional information about the customer, such as accounts turnover limits, tax certificates number/series etc.		



Customer data actualization – Customer profiles

FBSGROUP	Release 1.0.59 Build 1857 Current date 21.05.2018 U	nt Solution ser Arliom Dicov	(? Help () About () Sign Out Sign Out Sign Out Skin → Skin →
Desktop CRM - Customer Cards Customers + Data Showcases +			
Customer information			
Full name Demo Customer Birth date 5/9/1997	Education level	Mobile phone 7964582147	
Personal Code 123 Birth place Chisinau	Ocupation	Employee Home phone 37322997214	
Client class Physical person Document type ID card	Place of work	Demo SRL Work phone	
Status Customer card is open Nationality Moldova	▼ Position	Manager E-mail demo@customer.com	
Business relationship start date 40 Document series A	Work experience (years)	Viber democustomer	
Residency Resident Document number 95148743	7 Public role	Not hold (not held for the last 12 V WhatsApp democustomer	
Country Moldova Issue date 5/17/201	3 Public person relative	No Skype	
Sex Male Issued by IS CRIS	REGISTRU FATCA CIDENA	Risk group	
Family status Married Validity 5/17/202	3 40	Letter of attorney [Да	Ť
Address by residence Moldova.loc.Chisinau.str.Cuza Voda.bl.15/ Actual address M	oldova.loc.Chisinau.str.Dacia.bl.17/	sistration in the ABS Y Registration in ABS	
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VIBER 🔹 democustomer	customer new		
4	PROFILES		►
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Indicator type	Planned value	Date of planned Date of actual indicator Actual value indicator	Indicator details
Average monthly turnover on accounts T5,001 -	50,000 lei	10.05.2018 45000	
V Number of transactions per month vup to 10 t	ransactions	10.05.2018 4	
Purpose of cash transactions Receiving	income (salaries, dividends, etc.)	10.05.2018 Оплата комунальных плате	
V X Type of transactions on accounts Credits		10.05.2018	
	Return		



Customer data actualization – Customer profiles

FBSGROUP Front Business Solutions Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov						ıt 🤤 Skin -
Desktop CRM - Customer Cards						
Customers - Data Showcases -	Customer profiles					_
Profile code	Profile type (M /A)	Profile description				
	Based on ec demographic assignment to The profile ass based on confi	pnomic, financial, socio-demographic or other attributes the customer segmentation and them the appropriate profiles is performed. gnment is possible both manually or automatically gured conditions and business-rules				



Customer data actualization – Customer related persons

FBSGROUP Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov	⊘ Help ① About ② Sign Out ♀ ₩EN Language → Skin →
Desktop CRM - Customer Cards Customers Data Showcases	
Vertication Full name Derived Sector Marceles Personal Code 123 Client class Physical person Status Customer type Document type Document type Document series A Work experience (years) Viber democustomer Viber democustomer Skipe Gustomskip Resident Document number Document series A Volk experience (years) Viber democustomer Viber democustomer Skipe Sex Male Issue date Sex Male Issue date Validity S/17/2013 Validity FATCA criteria Family status Married Validity S/17/2023	ب
Address by residence Moldova, Joc. Chisinau, str. Cuza Voda, bl. 15/ Actual address Moldova, Joc. Chisinau, str. Cuza Voda, bl. 15/ Customer Presents Addresses Communications Residence Presson Letter of attorney Important Dates Customer Files Addresses Communications Working Info View Address Profiles Communication type The contact person Primary type of Communication type The contact person Primary type of the contact Comme Address Presson Primary type of Communication type The contact person Primary type of Communication type The contact person Primary type of Communication type The contact person Primary type of the contact Comme Moldove, Joc. Chisinau, str. Cuza Voda, bl. 15/ Mobile phone 7964582147 Mobile phone 7964582147	
Indicator Measures Pinting information Alerts View • • •	



Customer data actualization – Customer related persons

FOR BUSINESS Solutions	Welcome to DeVisio Release 1.0.59 Build 1857 Current date	21.05.2018 User Artion Dicov	⊘ Help) About ① Sign Out ♀
Desktop CRM - Customer Cards Customers - Data Showcases -			
Client's Full name Demo Customer Client's Personal Code 123 Client type Physical person	•		
Relation type Family members Affiliated parties Related par Proxy View - Founders / Shareholders Affiliated parties			
Administration pe	Virtual relation flag Relation inception date Tax number	er Name of connected customer	
Other connection	Y 03.05.2018 123456	Ilies Marin Valeriu Ilies Marin Valeriu	
🖽 💥 Authorized person			
	related persons. If needed, the register a new customer related per	employee can rson.	



Customer data actualization – Adding a new customer related person

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov	? Help 🕧 About 🚺 Sign Out 🔤 👬 EN Language マ Skin マ
Desktop CRM - Customer Cards Customers • Data Showcases • Customers • Data Showcases • Customers • Data Showcases • * Client type * Client type * Client type P Founder Controlled entity Co-founder Controlled entity Co-founder Former spouses Effective beneficiary Accountant Shareholder Authorized person Millated party Bank Brother/Sister Other connection Spouse Parent Grandparent Child Parent in law	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artion Dicov	Help
	Depending on the type and nature of the relation, the Bank employee has the possibility to supplement the list of customer related persons	



Customer data actualization – FATCA attribute

FBS GROUP Front Business Solutions	(?) Help (1) About (1) Sign Out (2) Sign Ou		
Desktop CRM - Customer Cards Customers - Data Showcases -			
Customer information			
Full name Demo Customer	Birth date 5/9/1997 Education	evel V Mohile phone 7964582147	
Personal Code 123	Birth place Chisinau Ocupa	tion Employee Home phone 37322997214	
Client class Physical person	Document type ID card Place of v	vork Demo SRL Work phone	
Status Customer card is open	Nationality Moldova Pos	ition Manager E-mail demo@customer.c	om
Business relationship start date	Document series A Work experience (ye	viber democustomer	
Residency Resident	Document number 95148747 Public	role Not hold (not held for the last 12 WhatsApp democustomer	
Country Moldova	Issue date 5/17/2013 🖏 Public person rela	ative No Skype	
Sex Male	Issued by IS 'CRIS REGISTRU' FATCA cri	teria Het Risk group	
Family status Married	Validity 5/17/2023	Letter of attorney [] [] Ja	T
Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/	Actual address Moldova, loc. Chisinau, str. Dacia, bl. 17/	Registration in the ABS Y Registration in ABS	
🖉 🖉 Customer 👔 Presents 🔄 Additional 🛛 🦓 Profile	s 🥵 Person 🛛 🖏 Rates 🔤 🖓 FATCA 🔗 Groups		
Letter of attorney Important Dates Customer Files Addres	ses Communications Working Info		
view • • • Decach		Primary type of	
Type of communication Value of	the communication type The contact person	the contact	Comme
Mobile phone 7964582147		٢	
V X Home Phone 37322997214	Demo Customer		
Work phone	Dama Custamar	The Bank employee reviews th	e
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		criteria according FATCA legislation	
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	Diseased union	Date of planned Date of actual	Tediates details
Average monthly turnover on accounts	Planned Value	10.05.2018 45000	
X Number of transactions per month	v up to 10 transactions	10.05.2018 4	
Purpose of cash transactions	 Receiving income (salaries, dividends, etc.) 	10.05.2018 Оплата комунальных плате	
X Type of transactions on accounts	▼ Credits	10.05.2018	
	Return		



Customer data actualization – FATCA attribute

FBS GROUP	Nelcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov	🕜 Help 🕜 About 🚺 Sign Out 📿 👬 EN Language マ Skin マ
Desktop CRM - Customer Cards Customers • Data Showcases • FATCA details * Customer Status FATCA Mepukanckan nepcona * TIN Status Date W-8ENP W-8BEN W-8BEN <tr< td=""><td>The Bank employee reviews the criterion, upon which the customer falls under the FATCA legislation, as well as reviews the documents/forms the customer filled in, in accordance with identified criterion</td><td></td></tr<>	The Bank employee reviews the criterion, upon which the customer falls under the FATCA legislation, as well as reviews the documents/forms the customer filled in, in accordance with identified criterion	



Customer data actualization – Customer groups

FBS GROUP Welcome to DeVision Front Solution							
Front Business Solutions	EN Language - Skin						
Desktop CRM - Customer Cards							
Customers + Data Showcases +							
✓ Customer information							
Full name Demo Customer Birth date 5/9/1997 🖏 Education level 🔽 Mobile phone 7964582147							
Personal Code 123 Birth place Chisinau Ocupation Employee Home phone 37322997214							
Client class Physical person Document type [ID card Place of work Demo SRL Work phone]							
Status Customer card is open Nationality Moldova Position Manager E-mail demo@customer.com							
Business relationship start date Document series A Work experience (years) Viber democustomer							
Residency Resident Document number 95148747 Public role Not hold (not held for the last 1 * WhatsApp democustomer							
Country Moladova issue date (5/17/2013 do Public person relative into Skype							
Sex indie Issued by IS UKIS KEdis KU Rick dia in the Risk group							
Address by residence Moldova,loc.Chisinau,str.Cuza Voda,bl.15/ Actual address Moldova,loc.Chisinau,str.Dacia,bl.17/ Registration in the ABS Y							
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Customer data actualization – Customer groups

FBS GROUP	Welcome to DeVis Release 1.0.59 Build 1857 Current	date 22.05.2018 User Artiom Dicov	🅐 Help 🕜 About 🚺 Sign Out 📿
Desktop CRM - Custom Customers • Data Showcases •	er Cards		
View - + S Enable remo	Customer groups		
Group code	Name of group Date of registration to group Аффилированые лица Банка - Afiliate 01 14.05.2018	Exit group date	
	The Bank employee reviews the groups the customer is included in. If needed, the employed can add the customer in a new group.		



Customer data actualization – Adding customer to a Group

FBS GROUP	Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 22.05.2018 User Artiom Dicov	💡 Help 🕧 About 🜔 Sign Out 📿 🎇 EN Language → Skin マ
Desktop CRM - Customer Cards Customers + Data Showcases +		
✓ Adding the customer group		
Customer group AFIL01 - Аффилированые лица Банка - Afiliate 01 GR_01 - Группа связанных лиц созаемщиков		
	GR_01- Группа связанных лиц созаемщиков The Bank employee can include the customer into one of a preliminary defined customer groups	



Closing Customer Information File

	and Live Europauge + Skill +
Deskton CRM - Customer Cards	
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Personal Code Full name Action number code Registration flag in Relationship accounts customer	Subdivisions
I 123 Demo Customer Que Que Ref Y Y Que Ref Y Y Que Ref Que	Suburysions
Physical customer date	
Close customer card	
History activity	
The Bank employee can close the	
Customer Information File, if	
1 needed	



Printing customer documents

FBSGROUP Welcome to DeVision Front Solution Release 1.0.59 Build 1857 Current date 21.05.2018 User Artion Dicov							🕜 Help	🕜 About 🕕 Sign Out 🧲					
Deskto Custome Phys View	pp CRM ers → Data Show sical customer → + + 0	- Customer Cards cases ↓ rs ■ ■ ■ Detach											یم ایم
	Personal Code 23	demo Full name Demo Customer	Action Pr Cl Pr Hi	Client number 3U9Q8R nysical custo ose custom inting contr story activit	Branch code F845 imer date er card acts	Residency	Registration flag in the ABS Y The Cus doc	e Bank	emplaform s, if ne	External customer number 842395 0yee ation F eded	Status card Customer card is open can print out the File or other relevant	Subc	livisions



Printing customer documents

FBS	Welcome to DeVision Front Solution	😯 Help (👔 About 🛛 🔲 Sign Out 🧲
Front Business Solutions	Release 1.0.59 Build 1857 Current date 21.05.2018 User Artiom Dicov		EN Language - Skin -
Desktop CRM - Customer Cards			
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🗸 🖮 Договора клиента	Name	CODE CUSTOMER AGREEMENTS GROUP	1
Physical customer CIF report		PHYSICAL_CIF	169802952
▷ DTST_JSPR		TST_JSPR	173306225
	Physical customer CIF report Report output type Save XM POF Excel 2007 Excel 2003 HTML The printing documents number of preconfigured terr including the format of document, could be set up user access rights	functionality uses the nplates, access to which, of downloaded/printed in the system based on	



History of actions performed

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History of actions performed

Date Date D18 10:26:08 H D18 10:25:19 F D18 10:25:15 H D18 10:24:56 H D18 10:23:30 H D18 10:21:51 F D18 10:23:30 H D18 10:21:51 F D18 10:21:51 F	Action History activity ^Т руппы клиента ² hysical customer date Зозврат страницы печать договоров ² rinting contracts	State Customer card is open Customer card is open Customer card is open	Position Administrator Administrator Administrator	Artiom Dicov Irina Zaitseva	User	
D18 10:26:08 H D18 10:25:19 F D18 10:25:15 F D18 10:24:56 E D18 10:24:56 F D18 10:23:30 F D18 10:21:51 F D18 10:21:51 F	History activity Группы клиента Physical customer date Зозврат страницы печать договоров Yinting contracts	Customer card is open Customer card is open Customer card is open	Administrator Administrator Administrator	Artiom Dicov Irina Zaitseva		
D18 10:25:19 F D18 10:25:15 F D18 10:24:56 F D18 10:23:30 F D18 10:21:51 F D18 10:21:47 F	Группы клиента Physical customer date Зозврат страницы печать договоров Yrinting contracts	Customer card is open Customer card is open	Administrator	Irina Zaitseva		
D18 10:25:15 F D18 10:24:56 E D18 10:23:30 F D18 10:21:51 F D18 10:21:51 F	Physical customer date Зозврат страницы печать договоров Yrinting contracts	Customer card is open	Administrator			
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018 10:21:51		Customer card is open	Administrator	Artiom Dicov		
018 10:21:47	руппы клиента	Customer card is open	Administrator	Irina Zaitseva		
	Physical customer date	Customer card is open	Administrator	Irina Zaitseva		
018 10:20:42	Тереход к списочной форме физических лиц	Customer card is open	Administrator	Artiom Dicov		
018 10:20:30 F	Physical customer date	Customer card is open	Administrator	Artiom Dicov		
018 10:20:26	руппы клиента	Customer card is open	Administrator	Artiom Dicov		
018 10:13:10 E	Звод группы клиента	Customer card is open	Administrator	Artiom Dicov		
018 10:12:01	Группы клиента					
018 10:10:39	Physical customer date	All the chronology	of actions perfor	med with		
018 10:09:56	руппы клиента					
018 10:09:06 F	Physical customer date	Customer Informat	tion File is register	ed in the		
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018 10:05:59	Physical customer date	the history of action	, avacutad	,		
018 10:00:57	руппы клиента	the history of action	is executed			
018 10:00:53 F	Physical customer date					
018 10:00:43	/далить связь	Customer card is open	Administrator	Artiom Dicov		
018 10:00:37	Тодтвержение удаления связи	Customer card is open	Administrator	Artiom Dicov		
018 09:59:51	Лица клиента	Customer card is open	Administrator	Artiom Dicov		
018 09:59:47 F	Physical customer date	Customer card is open	Administrator	Artiom Dicov		
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«Customer Information File»

Full customer data, consolidated in a single information environment, enabling 360° Customer View

For additional information: info@fbs-g.com