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FBS GROUP
FRONT BUSINESS SOLUTIONS

OUR PRODUCTS

FBS Group designs, develops, implements and supports IT-systems and IT-solutions for Banking sector. We focus on development and implementation of innovative IT-solutions, which fully automate the bank's frontal business-processes, related to sale of banking products and to customers operational servicing.

OPERATIONAL FRONT OFFICE with CRM

Designed specifically for Retail Banking and Corporate Banking, this solution represents the Universal Front-office of the Bank, focused on selling banking products and comprehensive customer servicing, with the use of advanced CRM technologies and capabilities, enabling customers segmentation and ensuring Up- and Cross Sales.

This solution provides 360º Customer View, including its extended personal data and range of its banking products, full chronology of interactions with customer, enabling bank's employee to execute any banking operation, to register and initiate execution of any customer requests.

SINGLE WINDOW

Single Window solution comprehensively automates all teller operations and processes for servicing any of customer products, purchased at any branch of the Bank. All operations are executed in the single information environment with an intuitive and user friendly interface, without need to switch between different applications and windows for performing various banking operations.

LOAN ORIGINATION SYSTEM

Loan Origination System is a front-office solution that entirely automates all steps and phases of loan origination process in retail and corporate lending: from loan application submission & consideration to contract signing and funds disbursal, including the built-in mechanisms and tools for Customer Scoring and Rating Calculation.

In the system there is a set of pre-configured and ready-to-use loan business products, mostly used in Retail Lending: Cash Loans, Consumer Loans, Card Loans, Car Loans, Mortgage Loans, SMS Loans, Household Appliances Loans and in Corporate Lending: SME Loans, Electronic Credit Committee.

DEBT COLLECTION

This solution fully automates all phases, steps and actions of all participants and business units, involved in processes of debt monitoring and collection. This solution enables consolidation, reviewing and update of information on borrowers, guarantors, credit agreements, collateral objects & contracts, current debts. All the activities, executed within the course of work with the borrowers, as well as the results obtained are registered in the system.

All solutions are developed on ORACLE technologies

All solutions are Web-based. To run any solution, the user only needs a web-browser: Chrome, Firefox, MS Internet Explorer

All solutions are built on SOA concept, ensuring smooth integration with existing IT-systems

All solutions support multi-linguality, enabling users to choose different languages while running the solution

OUR SERVICES

By possessing extensive knowledge, solid competence in business-analysis and many years of experience in IT-development and implementation projects in banks of various size and specialization, FBS Group performs a wide range of services, aiming at creating the effective IT-environment of the customer.

DESIGN DEVELOPMENT IMPLEMENTATION SUPPORT

1. IT-Systems & IT-Solutions. We develop it by use of instrumental tools and technologies of ORACLE Corporation, such as: ORACLE Database, ORACLE Forms, ORACLE ADF (Application Development Framework), ORACLE PL/SQL, Java, Java Script, HTML).

2. Analytical IT-Solutions. We develop it by use of ORACLE BI (Business Intelligence).

3. Report Systems. We develop it by use of ORACLE Publisher, Jasper Reports.

OUTSOURCING OF IT-EXPERTS

FBS Group provides qualified IT-experts with extensive experience and profound competence in such instrumental tools and technologies, as ORACLE Database, ORACLE Forms, ORACLE ADF (Application Development Framework), ORACLE PL/SQL, ORACLE BI, ORACLE Publisher, Oracle Warehouse Builder, Oracle JDeveloper, Oracle Developer Suite, Oracle SOA Suite, Oracle OLAP. Besides that, our experts are also proficient in Java, Java Script, HTML.

OUR APPROACH TO WORK

Within the course of development and implementation projects, FBS Group teams adhere to Agile concept & methodology in projects management and administration. The Agile concept ensures proactive, flexible and highly iterative approach in interactions with customers, thus minimizing risks of projects non-fulfillment and failure.

Besides, FBS Group has well-built and effectively organized business-processes for IT-solutions production. These processes include business analysis, change management & version control, quality assurance & testing, maintenance & support. All these processes, professionally lined up into software production cycle, ensure FBS Group's ability to provide qualitative IT development & implementation services.

PRICING POLICY

The average rate for the IT-services FBS Group provides is €300 man-day. However, it may vary (from €250 to €350) depending on volume of work, type & complexity of tasks to be executed and qualification of resources required

CONTACT US

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FBS Group is a software company, that, more than 15 years, designs, develops, implements and supports Information Systems and IT-solutions for Banking sector. FBS Group has successfully completed many complex full-scale projects in banks in various CIS countries, including Moldova, Azerbaijan, Ukraine, Georgia and Kazakhstan.

Taking into account the extensive professional experience and expertise of our specialists, we are pleased to propose for your kind consideration the possibility of collaboration by outsourcing to FBS Group the software development works and tasks. We can start with a small trial assignment, so that we could work out the most optimal cooperation scheme and build the solid ground for further effective collaboration.